



1Q|17

Financial Results Conference Call

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Banco de Chile

BCH
LISTED
NYSE

Agenda

1. Overview of the Chilean Economy

2. Banco de Chile Strategy & Main Initiatives

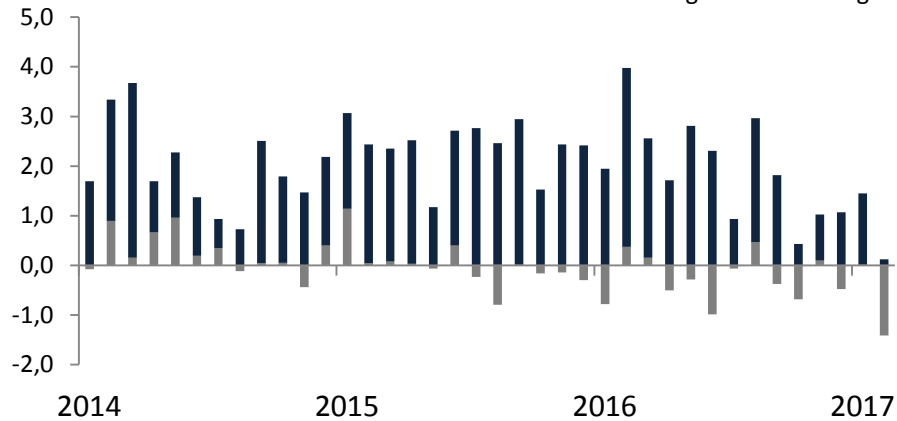
3. Banco de Chile 1Q17 Results

Chilean Economy

Chile's Monthly GDP Contribution

(YoY, %)

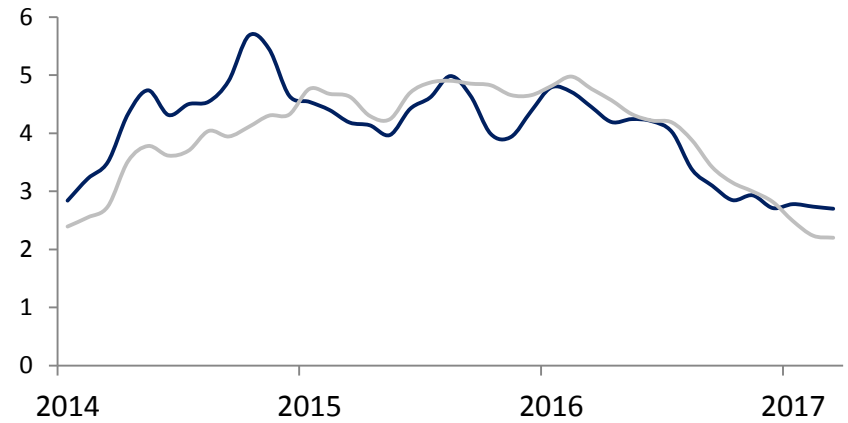
■ Mining ■ Non Mining



Headline & Core CPI

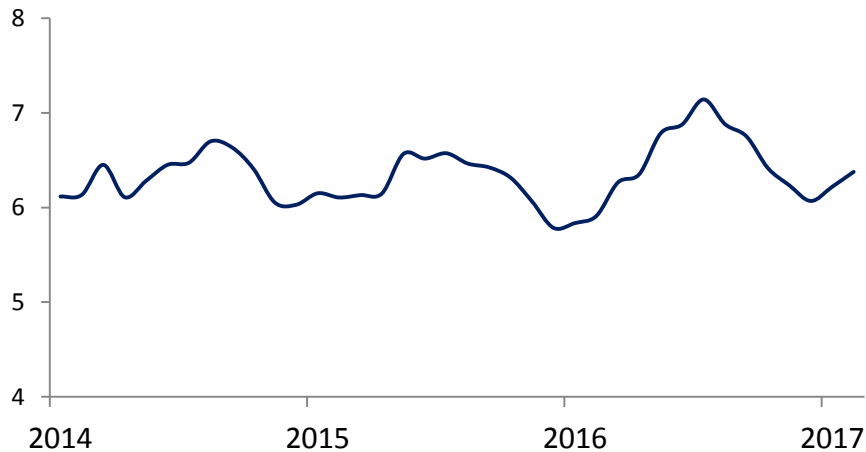
(YoY, %)

— CPI — CPI core



Unemployment Rate

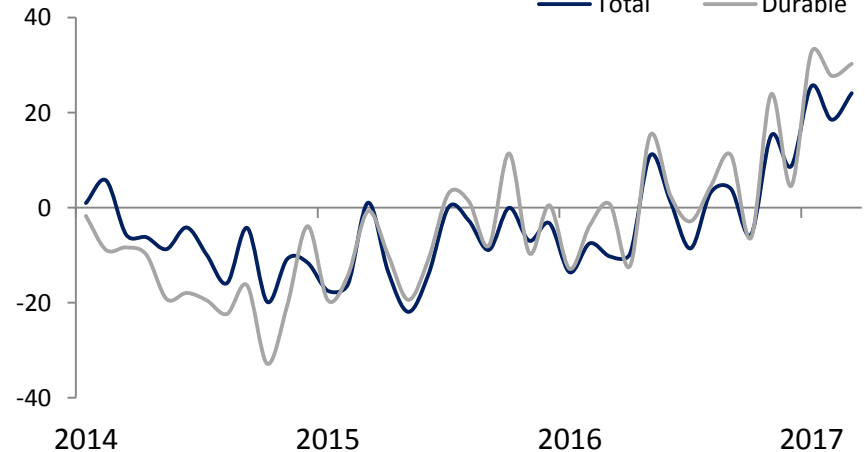
(% Labor Force)



Consumer Imports

(YoY, %)

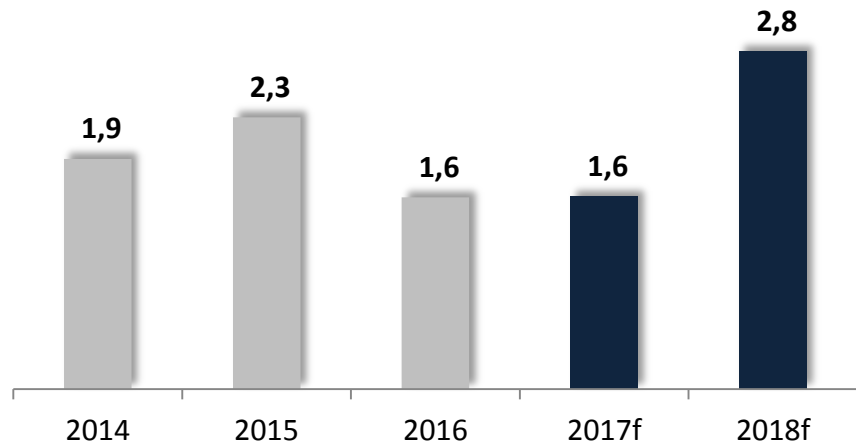
— Total — Durable



Chilean Economy

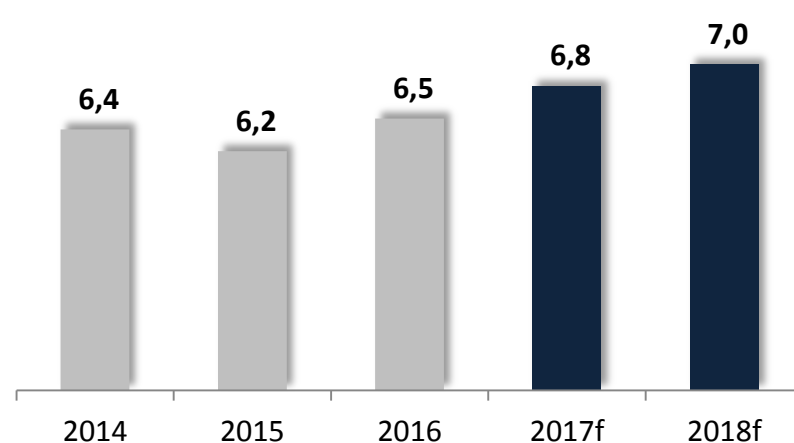
GDP

(YoY, %)



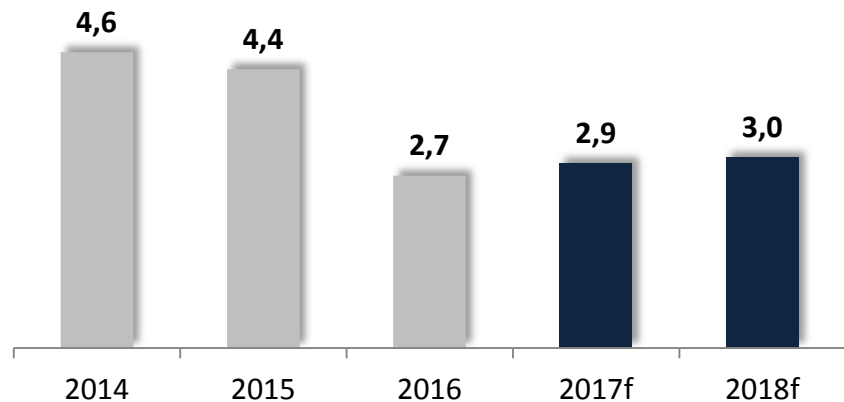
Unemployment

(%)



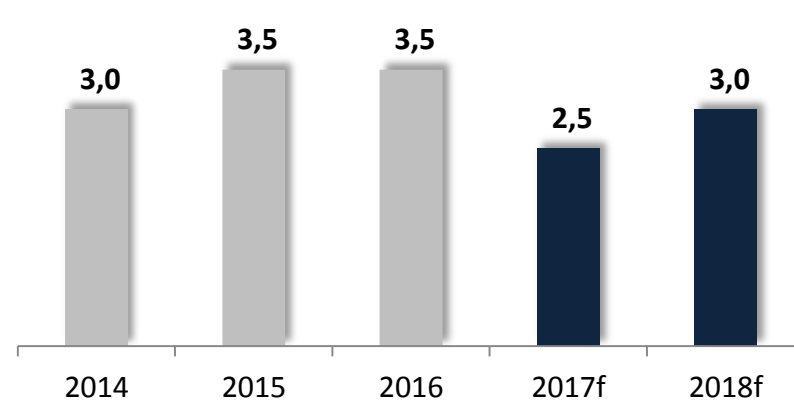
CPI

(YoY, %, end of period)



Monetary Policy Rate

(%, end of period)



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Strategic Focus & Initiatives

Main Initiatives

Customer Centric

- Digital Banking
- New CRM Platform
- Strengthen loyalty program

Efficiency and Productivity

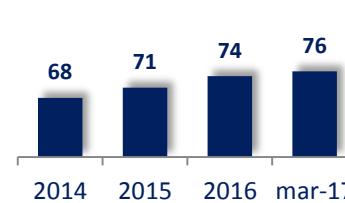
- Digital Banking
- Business Intelligence
- Sales & Service Model optimization

Sustainability

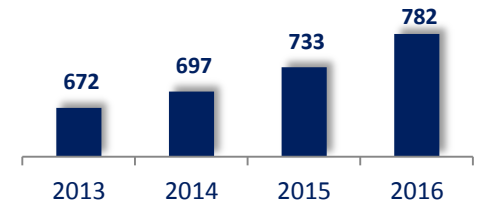
- Forest fire damage campaigns
- National entrepreneurs summit
- Sustainability Report
- Inclusion Policy

Progress in key performance Indicators

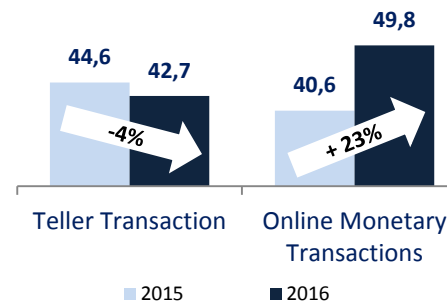
Net Promoter Score (%)



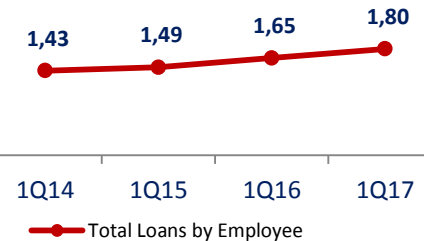
Customers (Thousands Current Account Holders)



Transactions by channel (In Millions)



Productivity (In billions of CLP)



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1Q17 BCH Results

Quarterly Net Income and ROAE

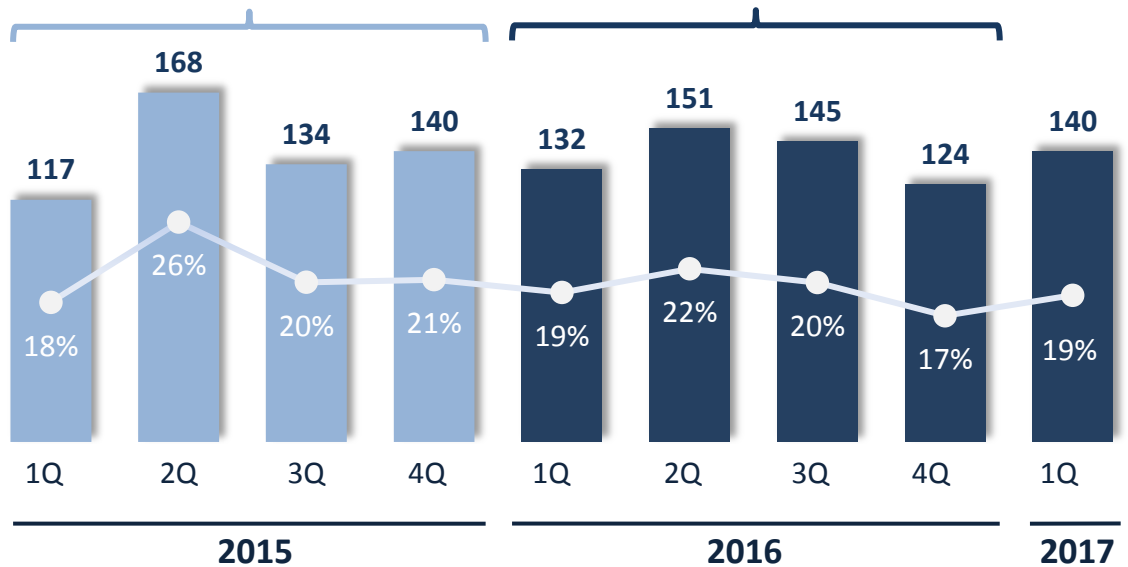
(In billions of CLP, %)

Full year 2015

- Net Income: \$559 Bn.
- ROAE: 21%
- Inflation¹: 4.1%
- Corporate tax rate: 22.5%

Full year 2016

- Net Income: \$552 Bn.
- ROAE: 20%
- Inflation¹: 2.8%
- Corporate tax rate: 24.0%



ΔUF (QoQ)

Year	Quarter	ΔUF (QoQ)
2015	1Q	-0.02%
	2Q	1.46%
	3Q	1.46%
	4Q	1.11%
2016	1Q	0.71%
	2Q	0.93%
	3Q	0.66%
	4Q	0.47%
2017	1Q	0.47%

Net Income

▲ +6.4% (YoY)

\$140 bn

ROAE

▼ -27 bps (YoY)

19.1%

Basel Ratio

▲ +110 bps (YoY)

13.9%

Operating Revenues

▲ +2.9% (YoY)

\$423 bn

Net Fees and Commissions

▲ +12.7% (YoY)

\$87 bn

Non-performing loans

▼ -6 bps (YoY)

1.22%
NPL 90d

Operating Efficiency

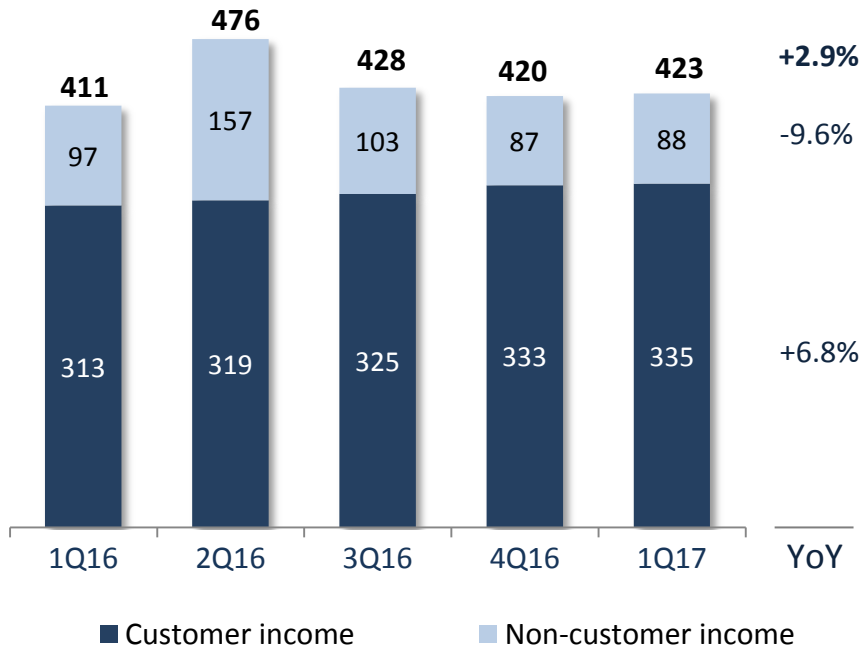
▼ -178bps (YoY)

45.5%

1Q17 BCH Operating Income

Quarterly Operating Income¹

(In billions of CLP)



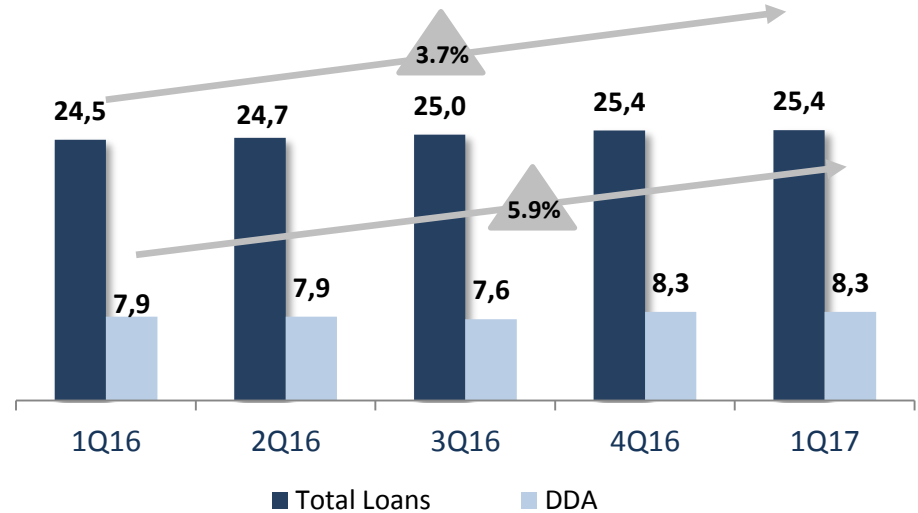
ΔUF (QoQ)

1Q16	2Q16	3Q16	4Q16	1Q17
0.71%	0.93%	0.66%	0.47%	0.47%

1.- Non-customer income Includes income from the contribution UF GAP position and treasury activities.

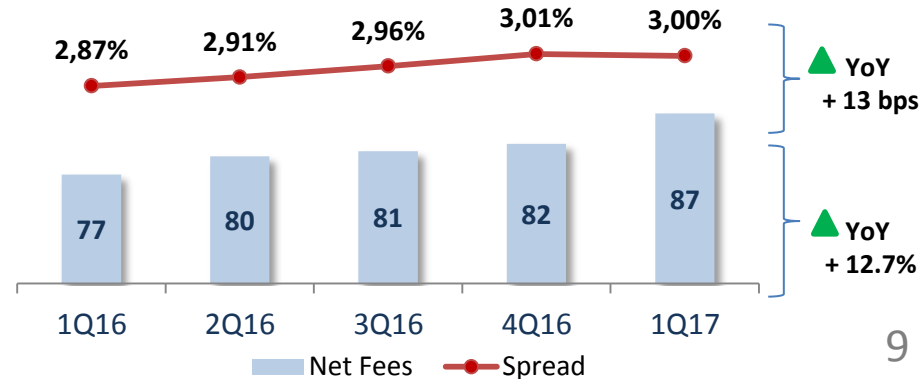
Total Loans & Demand Deposits

(In trillions of CLP, %)



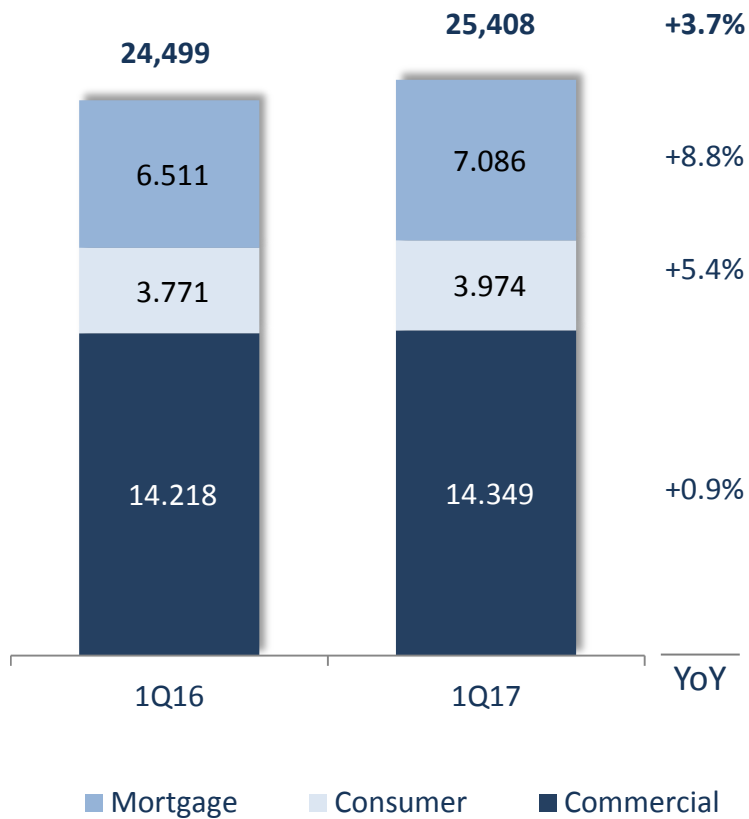
Customer Income Evolution

(Fees in billions of CLP, Spread over Avg. Loans, base 360 days)

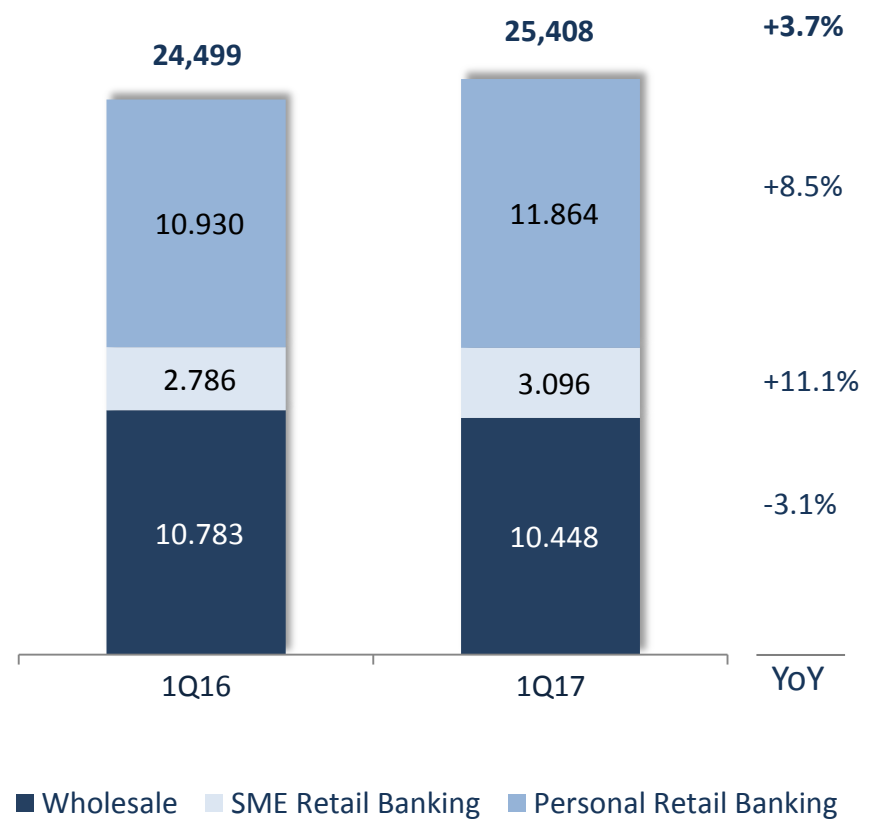


1Q17 BCH Loans

Loans by Product
(In billions of CLP)



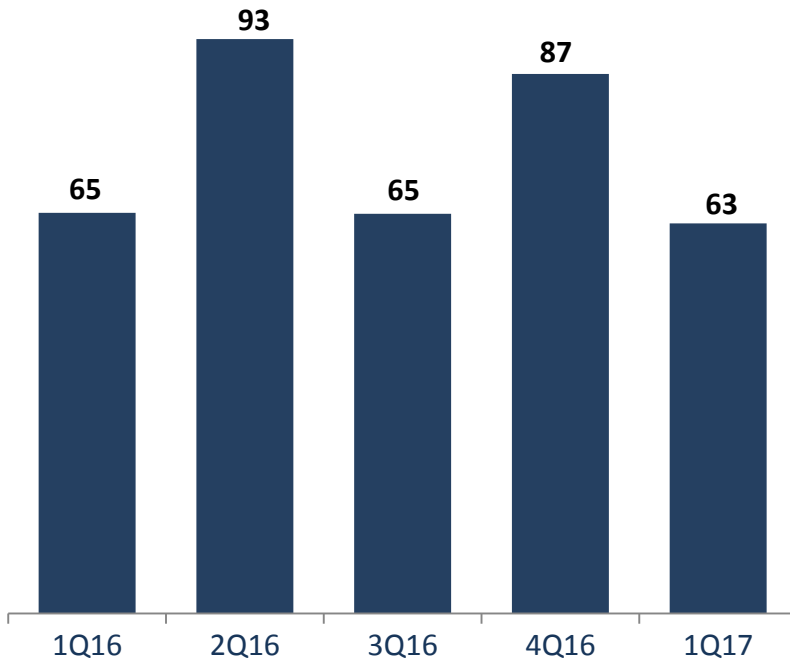
Loans by Segment
(In billions of CLP)



1Q17 BCH Credit Risk

Quarterly Loan Loss Provisions

(In billions of CLP)

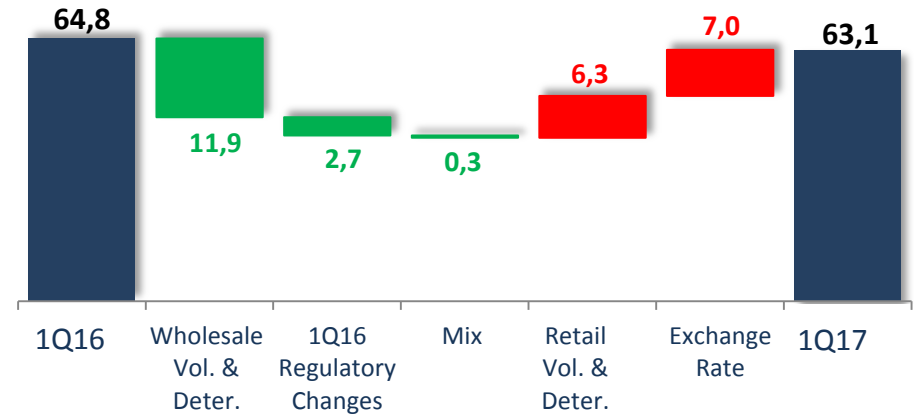


Loan Loss Provisions Ratio (%)

1Q16	2Q16	3Q16	4Q16	1Q17
1.06%	1.51%	1.05%	1.39%	1.00%

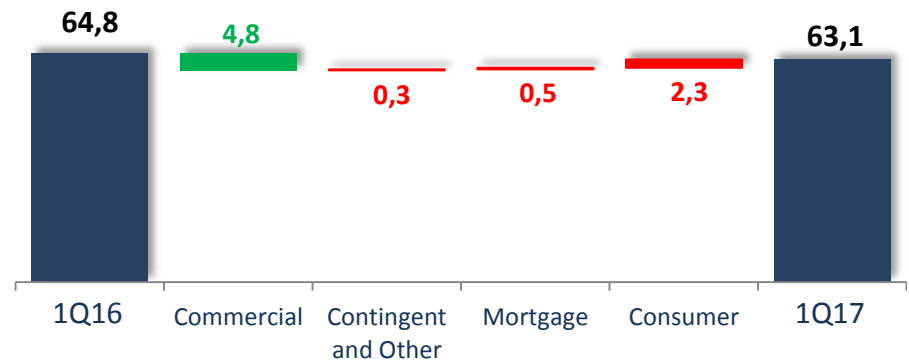
Variation in LLP by Concept

(In billions of CLP)



Variation in LLP by Product

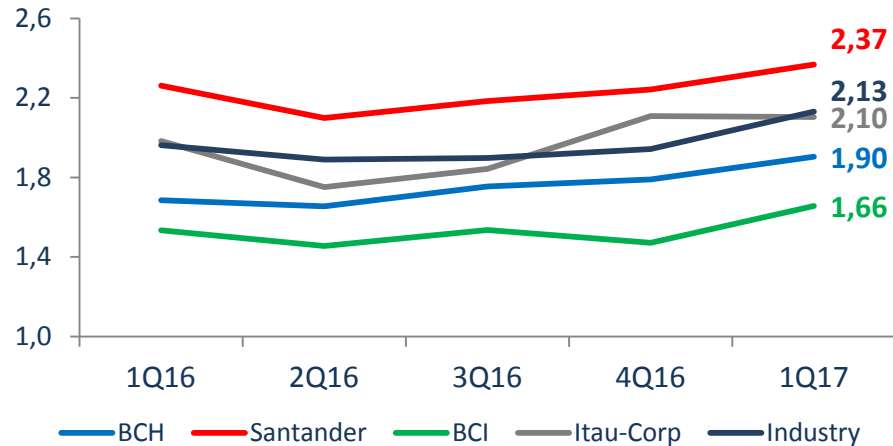
(In billions of CLP)



1Q17 BCH Risk – Consumer Loans

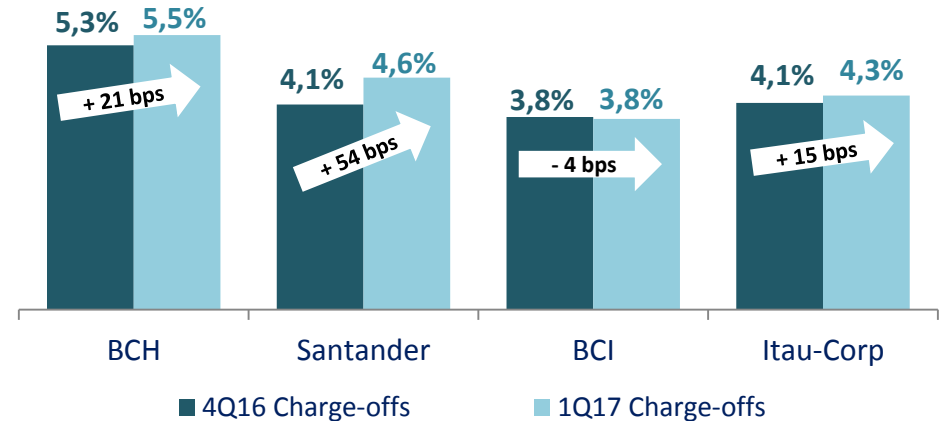
+90 Days Non-Performing Loans

(NPLs to total loans, %)



Charge-offs, net of recoveries

(Charge-offs and recoveries to average loans, %)

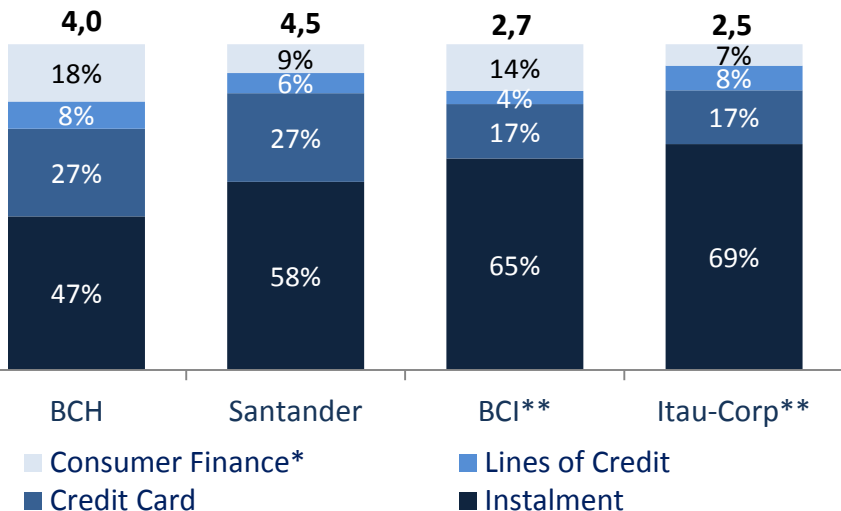


Comparison with Peers

(In billions CLP, as of February 2017)

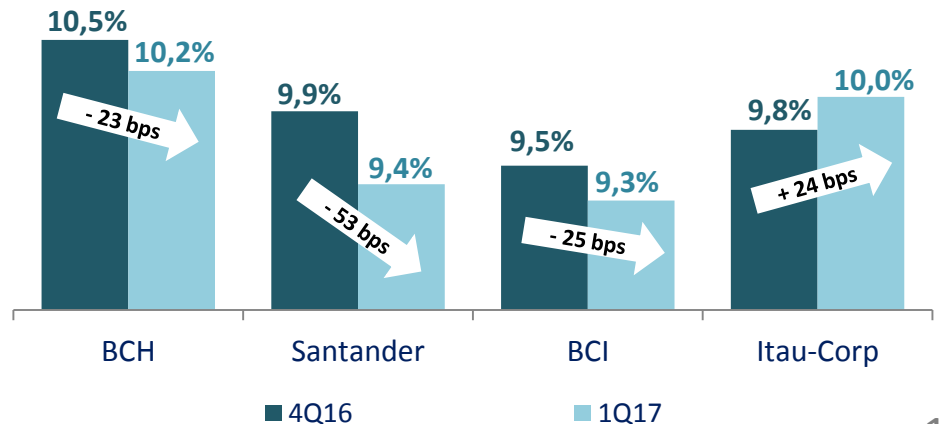
(*) Based on January 2017 figures.

(**) Includes foreign subsidiaries



Consumer Loan Yield, net of risk

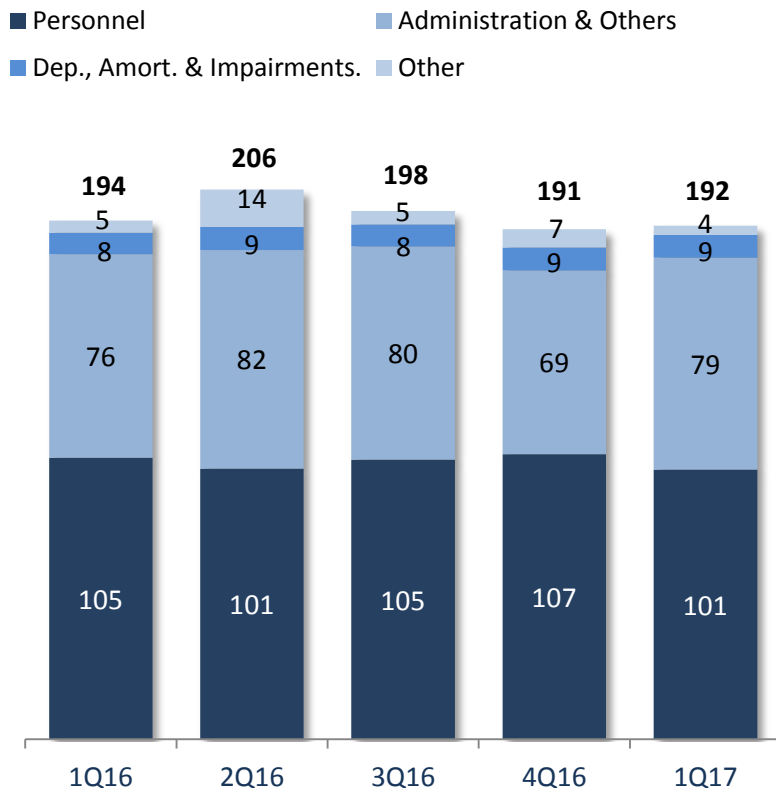
(Interest earned net of charges-off & recoveries to avg. loans, %)



1Q17 BCH Expenses

Operating Expenses

(In billions of CLP)

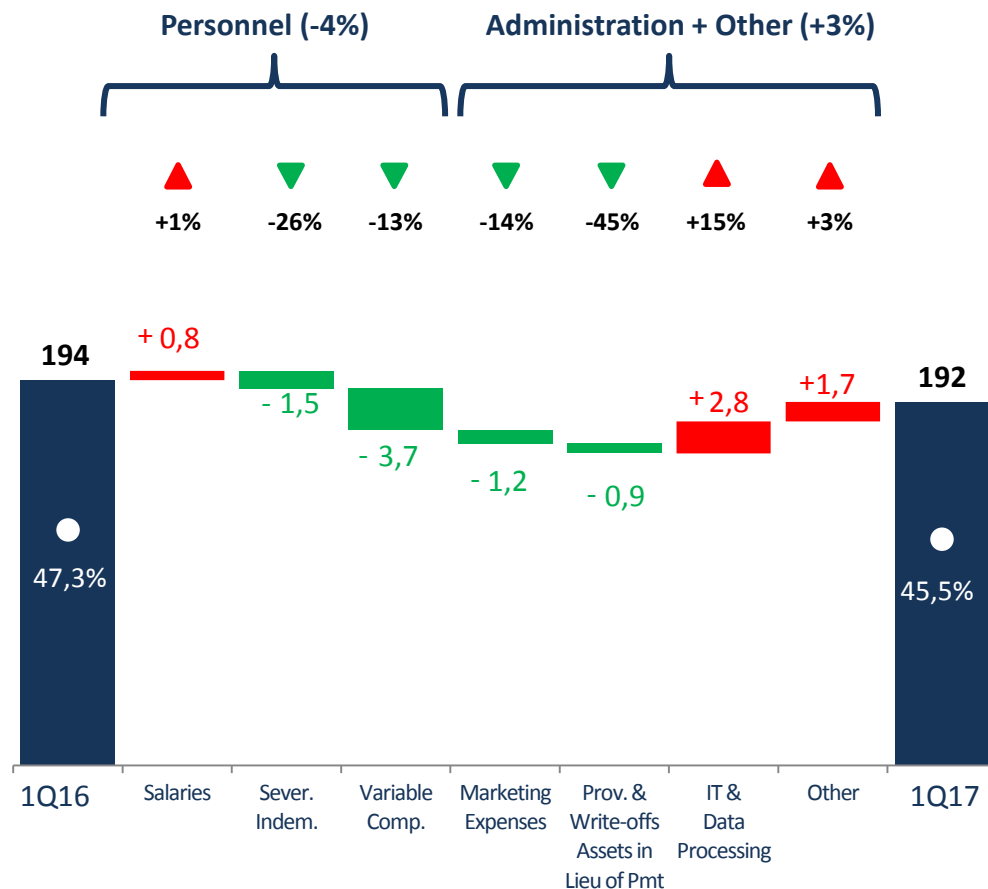


Efficiency Ratio (%)

1Q16	2Q16	3Q16	4Q16	1Q17
47.3%	43.2%	46.2%	45.4%	45.5%

Quarterly Variation Expenses

(In billions of CLP and Efficiency Ratio in %)



Key Takeaways

1

It's likely that 1Q17 marked the turning point of the negative economic cycle in Chile. GDP growth should begin to gradually converge to the potential rate.

2

Digital banking platforms have moved from being novelties to necessities. Being a leader in digital innovation and transformation has become one of our most important priorities.

3

Focused on delivering responsible growth. Our unique credit risk management approach should continue to allow us to project and control risk well throughout the economic cycles we face.



Forward-looking Information

The information contained herein incorporates by reference statements which constitute “forward-looking statements,” in that they include statements regarding the intent, belief or current expectations of our directors and officers with respect to our future operating performance. Such statements include any forecasts, projections and descriptions of anticipated cost savings or other synergies. You should be aware that any such forward-looking statements are not guarantees of future performance and may involve risks and uncertainties, and that actual results may differ from those set forth in the forward-looking statements as a result of various factors (including, without limitations, the actions of competitors, future global economic conditions, market conditions, foreign exchange rates, and operating and financial risks related to managing growth and integrating acquired businesses), many of which are beyond our control. The occurrence of any such factors not currently expected by us would significantly alter the results set forth in these statements.

Factors that could cause actual results to differ materially and adversely include, but are not limited to:

- changes in general economic, business or political or other conditions in Chile or changes in general economic or business conditions in Latin America;*
- changes in capital markets in general that may affect policies or attitudes toward lending to Chile or Chilean companies;*
- unexpected developments in certain existing litigation;*
- increased costs; and*
- unanticipated increases in financing and other costs or the inability to obtain additional debt or equity financing on attractive terms.*

You should not place undue reliance on such statements, which speak only as of the date that they were made. Our independent public accountants have not examined or compiled the forward-looking statements and, accordingly, do not provide any assurance with respect to such statements. These cautionary statements should be considered in connection with any written or oral forward-looking statements that we may issue in the future. We do not undertake any obligation to release publicly any revisions to such forward-looking statements to reflect later events or circumstances or to reflect the occurrence of unanticipated events.